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Berber Tours Retail Pricing Information*

*Prices are in USD, GBP, and EUROS. Prices in GBP and EUROS are subject to change without notice due to fluctuating currency exchange rates.

ALL prices are based on the economic principle of "economy of scale." Hotels and restaurants will give better prices for more people; which means, the more people involved in any tour, the lower the cost. It is like a "buy one, get one free" sale at your local department store.

PRIVATE 4X4 Tours

(Two (2) Toyota Land Cruiser 4x4s maximum - 7-12 PAX):

Cost of a 4x4 tour PER DAY, PER PERSON, including 3-star hotels, 4x4 rental, fuel, driver, breakfast and dinner:

- \$475.00 USD (1 PAX, 1 room) PER DAY (£316.00 GBP, €350.00 EURO)
- \$450.00 USD (2 PAX, 1 room, dbl. occupancy) PER DAY (£300.00 GBP, €331.00 EURO)
- \$425.00 USD (4 PAX, 2 rooms, double occupancy) PER DAY (£282.00 GBP, €313.00 EURO)
- \$400.00 USD (6 PAX, 3 rooms, double occupancy) PER DAY (£266.00 GBP, €295.00 EURO)

The prices of 4x4 tours include:

- Transportation in air-conditioned Toyota Land Cruiser 4x4
- All 3-star or 4-star hotel accommodations (4-star hotels are optional)
- Dinner and breakfast accommodation with hotel rooms
- Services of one English speaking driver for the ENTIRE tour
- All airport transfers

Optional 4-star hotel/riad supplement: \$100.00 USD per room, per day, dbl. occ. (£65.00 GBP, €75.00 EURO)

Single supplement: \$25.00 USD per room, per day (£17.00 GBP, €20.00 EURO)

\$45.00 USD per person/group PER DAY for additional guide services while in MAJOR CITIES such as Marrakech (£30.00 GBP, €35.00 EURO)

PRIVATE Camel Treks:

Cost of a camel trek PER DAY, PER PERSON, not including hotel, transportation or "option" costs:

- \$100.00 USD (1-6 PAX, per day) (£65.00 GBP, €75.00 EURO)
- \$80.00 USD (7-20 PAX, per day) (£55.00 GBP, €60.00 EURO)
- GROUP PRICING: \$60.00 USD (20 and above PAX, per person, per day INCLUDES 3-star hotel room (double occupancy) before and after camel trek, 2 nights maximum) (£42.00 GBP, €45.00 EURO)

The prices for camel treks include:

- 3-star or 4-star hotel accommodations while in Marrakech and Zagora
- Airport transfers
- Transportation to/from Marrakech by TOYOTA LAND CRUISER 4X4
- All food and drinking water while on the camel trek
- All camping equipment
- All camels for you and your baggage
- Breakfast and dinner during hotel stays
- Your camel driver(s)/guide(s)
- All desert entertainment
- For SMALL GROUPS of six (6) people and less and as an expression of our appreciation, we also invite you to dinner with the Bouhaddou family so that you may experience a true taste of Moroccan life.***

*** While we advertise that the clients may "have dinner with the Bouhaddou family," the clients DO NOT actually pay for this as part of their camel trek. This is done as an "invitation" only and as a way of showing our appreciation to the clients and there is no

obligation whatsoever that the clients participate. The clients are free to stay at the hotel to have dinner, which they are already paying for in the cost of the camel trek package. However, if the clients do have dinner with the family, it is understood by the clients that they do so in order to "see how one Moroccan family lives" and that they will be participating AS FAMILY MEMBERS and that, they should not have any unreasonable expectations.

"Before and after" hotel costs and transportation costs to/from Marrakech during a camel trek:

- \$100.00 USD per room, per day (dbl. occ., **3-star hotel**), incl. breakfast and dinner (£65.00 GBP, €75.00 EURO)
- \$160.00 USD per room, per day (dbl. occ., **4-star hotel**), incl. breakfast and dinner (£107.00 GBP, €120.00 EURO)
- \$150.00 USD per room, per day (dbl. occ., **riad accommodation where available**) incl. breakfast ONLY (£100.00 GBP, €111.00 EURO)
- \$180.00 USD (£120.00 GBP, €133.00 EURO) for 1-6 PAX per 4x4 transportation costs (**EACH WAY**) to/from Marrakech/Zagora or directly to/from M'hamid which is a total distance of 276 miles (445 km)
- LARGE GROUP transportation costs are included in the price of each large group tour.

PRIVATE Mule Treks:

Mule treks are services provided through outside sources and are charged to the client at the actual cost that we pay for the mule trek, plus 15%. **Maximum Travel Agent Discount for these tours would be 10%.**

Hotels in Morocco:

Berber Tours uses a variety of different 3-star and 4-star hotels around the country for our 4x4 tours. While we cannot guarantee a specific hotel, we can guarantee that ALL of the hotels we use are clean and comfortable and will have many of the amenities you would expect to find in any hotel. The hotels we use also offer either breakfast or dinner, but usually both, as part of the hotel stay. **Where available, as in Marrakech, we can also offer at the 4-star hotel package rate, the option of staying at one of the many quaint and comfortable riads within the Medina. However, at a riad, usually only breakfast is offered as part of the cost for staying there.**

A riad is a traditional Moroccan house or palace with an interior garden that was built within the city walls or "medina." The word riad comes from the Arabian term for garden, "ryad."

Historically, riads were inward focused which allowed for family privacy and protection from the weather in Morocco. This inward focus was expressed in the central location of most of the interior gardens and courtyards and the lack of large windows on the exterior clay or mud brick walls. Entrance to these houses is a major transitional experience and encourages reflection because all of the rooms open into the central atrium space. A traditional riad which is located in a city medina, is limited in overall "land space." Because of this, most traditional riads will not have a pool, and if they do, the pool will be extremely small and appropriate for wading or paddling only, and not for "swimming."

Hotel standards in Morocco and Europe DIFFER from those in the United States; in most cases, a "3-star" hotel by U.S. standards is the same as a "4-star" hotel in Morocco and Europe.

PRIVATE Coach Tours:

Please contact Berber Tours at berbertours@gmail.com for pricing information.